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GOVERNMENT EMPLOYEES HEALTH ASSOCIATION, INC.
Meeting of the Board of Directors
14 September 1978

A special meeting of the Board of Directors of the Government Employees Health Association, Inc. was held on 14 September 1978 at 10:00 a.m. in Room 5E-62, Headquarters. Those present were:

$\underline{\text{Directors}}$

F. W. M. Janney, Chairman

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		rer Secretary
		edical Advisor
		edical Advisor
	John B	Benefits and Services Division Hurford, Vice President, BEA Associates, Inc.
25X1		ssistant Secretary Insurance Branch
		Recording Secretary
	Absent were	
25X1		, Director
)irector rector (C)
		Legal Advisor
	The Chairman	called the meeting to order and announced that
	committee to brown	business was the appointment of a nominating e names for the GEHA Board of Directors election
25X1	to be held in Janua	rv 1979. Messrs. 25X1 were appointed to the committee. Each
25X1	committee member, three candidates.	, was requested to nominate identify two candidates.

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As the second and primary order of business, the Chairman welcomed Mr. John B. Hurford to the meeting. Mr. Hurford is Vice President of BEA Associates, Inc., Manager of the GEHA investment portfolio. Mr. Hurford gave the Board summary sheets which provided a review of the GEHA portfolio. He discussed the Board's investment objectives of stability/income and advised members that as of 31 August 1978 the market value of the portfolio was Mr. Hurford also discussed the generation of income from the portfolio. Board Members agreed with that investment income should be reinvested at the earliest opportunity. Mr. Hurford explained the GEHA portfolio cash reserves, U. S. Government bonds and common stocks. He provided an extensive performance evaluation of GEHA's portfolio with other major funds that have comparable objectives and with funds with a wider spectrum of investment objectives. Throughout his presentation Mr. Hurford answered questions from Board Members.
Following a discussion of GEHA's cash and cash equivalent holdings, it was decided Mr. Hurford could also invest these holdings. This decision was based on Mr. Hurford's advice that various portions of the portfolio are very liquid and can provide GEHA with cash on short notice.
advised Mr. Hurford that the Board would make \$196,000 available to him for additional GEHA investment. These monies represent the 1978 refund of premium from the UBLIC and Contract Life insurance plans.

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There was discussion of GEHA's objectives and whether they represent a burden and secondly, in light of what Mr. Hurford predicts for the future, should they be reconsidered? Consideration was given to increasing the percentage of portfolio equities. However, the Board decided not to alter the original objectives or change the mix of equities and securities.

The meeting was adjourned at 10:40 a.m.

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